

**BOSMA ENTERPRISES AND AFFILIATE
FINANCIAL REPORT 2023**

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|--|---------------|---------------------|---------------|
| Organizational Employment Revenue: | | | |
| Revenues | \$ 92,463,238 | | |
| Less: Cost of Goods Sold | (70,220,835) | | |
| Organizational Employment Revenue, Net | | 22,242,403 | 84.5% |
| Rehabilitation Service Revenue | | 1,497,425 | 5.7% |
| Other Support Revenue: | | | |
| Special Event Revenue | 330,241 | | |
| In-kind Donations | 30,369 | | |
| Less: Direct Donor Benefit Costs | (185,668) | | |
| | | 174,942 | 0.7% |
| Contributions and grants | | 283,250 | 1.1% |
| Other Revenue | | 2,128,830 | 8.0% |
| TOTAL REVENUES | | 26,326,850 | 100.0% |
| Program Services | | 8,878,194 | 46.6% |
| Management and General | | 9,513,451 | 49.9% |
| Fundraising | | 662,931 | 3.5% |
| TOTAL EXPENSES | | 19,054,576 | 100.0% |
| INCREASE IN NET ASSETS | | \$ 7,272,274 | |

STATEMENT OF FINANCIAL POSITION

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|---|------------|-----------------------|
| TOTAL ASSETS | | \$ 107,491,199 |
| Liabilities | 7,598,106 | |
| Net Assets | 99,893,093 | |
| TOTAL LIABILITIES AND NET ASSETS | | \$ 107,491,199 |

**BOSMA VISIONARY OPPORTUNITIES FOUNDATION
FINANCIAL REPORT 2023**

Contributions:

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|---------------------------------------|------------|----------------|-------|
| Direct Public Support | \$ 138,750 | | |
| Bosma Enterprises - Legacy Fund | 550,000 | | |
| Bosma Enterprises - in-kind donations | 234,512 | | |
| | | <u>923,262</u> | 39.3% |

Special Events:

| | | | |
|----------------------------------|-----------|----------------|------|
| Special Event Revenue | 330,241 | | |
| In-kind Donations | 30,369 | | |
| Less: Direct Donor Benefit Costs | (185,668) | | |
| | | <u>174,942</u> | 7.4% |

Other Revenue:

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|-------------------|--|-----------|-------|
| Investment Income | | 1,253,610 | 53.3% |
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| TOTAL REVENUES | | 2,351,814 | 100.0% |
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| Program Services | | 181,228 | 22.5% |
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|------------------------|--|--------|-------|
| Management and General | | 97,505 | 12.1% |
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| Fundraising | | 526,705 | 65.4% |
|-------------|--|---------|-------|

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| TOTAL EXPENSES | | 805,438 | 100.0% |
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| INCREASE IN NET ASSETS | | \$ 1,546,376 | |
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STATEMENT OF FINANCIAL POSITION

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|---------------------|--|----------------------|
| TOTAL ASSETS | | \$ 13,478,584 |
|---------------------|--|----------------------|

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|-------------|--------|
| Liabilities | 85,390 |
|-------------|--------|

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|------------|------------|
| Net Assets | 13,393,194 |
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| TOTAL LIABILITIES AND NET ASSETS | | \$ 13,478,584 |
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